

Message From The President

Dear Baltimore Chapter Members:

Here's hoping you and your family had a terrific holiday season and New Year.

As we look back over 2009 we have had great success with the following initiatives:

1. A variety of interesting speakers
2. Engaged our existing sponsors, and attracted several terrific new sponsors
3. Rotated the monthly meetings to some great new venues

What we need are more members, and more attendance of our existing members at our events. Networking with FEI members is a major asset in this tight economy. The friendships you build are invaluable. In addition the information that is disseminated by our speakers is excellent.

Our speakers in December were Eric Oberly, Special Agent, FBI, Baltimore FBI Cyber Squad and Craig "Sandy" Saxer, PNC executive. They spoke on the threats to our businesses related to internet intrusions from organizations that want to access our private information for the purposes of stealing confidential information. The presentation and discussion was very informative and alarming as to what is happening (or could happen) to our businesses regarding the theft of confidential information.

Our January speaker is Dick Cass, President of the Ravens. He will talk on the "Challenges and Rewards of Managing an NFL Team".

As a reminder, the success of any volunteer organization rests with the involvement of its members. Please consider joining a committee if a Board member approaches you for help. Your involvement will enrich your FEI experience and allow us to tap you business experience in improving the chapter.

The following is a partial list of some of the committees.

Membership (Rich Compton – Jefferson Wells) – He has recruited a number of volunteers to help us grow the FEI membership. Please let him know of anyone you would like us to contact.

Career Services (Dave Costello) – The weak economy makes this service an even more valuable asset to our members. For those of us who have been there, you understand the critical value of Dave's help. This is an excellent way to "give back to your colleagues"

We need your attendance and involvement to make the Baltimore chapter one of the best FEI chapters in the USA.

We are looking forward to seeing you on January 26.

Have a Happy, Healthy and Prosperous New Year

Don McConnell
President of Baltimore FEI

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CHAPTER ADMINISTRATOR

JUDY JOOST
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baltimore@financialexecutives.org

2010 Programs

Dick Cass, President of the Baltimore Ravens

"The Challenges and Rewards of Managing an NFL Team"

Tuesday, January 26, 2010

[TO REGISTER ONLINE CLICK HERE](#)

Location: The Center Club, 100 Light Street, Baltimore, MD 21202

Program: 6:00 PM Networking/Cocktails | 6:30 PM Dinner | 7:30-8:30 PM Speaker

Please note the bar only accepts credit cards

Cost: \$75 for Members | \$60 for Retired & In-transition Members | \$90 for Non-Members | Free for Members Who Paid for the Chapter Package Meal Plan

Please note if you have paid the chapter package you will still need to register for the event

Guest Policy: Guest must be registered and accompanied by a Baltimore Chapter member or Sponsor.

****Please note that FEI Members are able to register their guests online when they register themselves online. All others must contact Judy Joost at baltimore@financialexecutives.org or 973.765.1019 to register****

CPE: This meeting is worth one credit

Speaker: Dick Cass is in his sixth year as president of the Ravens. He oversees every area of the organization, including player and staff personnel, the coaching team, corporate sales, communications and business ventures. In addition to his time with the Ravens, Cass has served as counsel to a number of NFL owners, including both the Washington Redskins and the Dallas Cowboys, as well as the NFL's league office. In 2000 he represented Steve Bisciotti in the purchase of the Ravens from the Modell family.

From 1972 to 2003 Dick was a partner with the DC-based law firm of Wilmer, Cutler & Pickering, where he was chairman of the firm's Business Transactions Section and a member of its Management Committee. He had a general corporate and securities practice, representing companies and entrepreneurs in complex corporate partnership and securities transactions.

Cass Graduated Phi Beta Kappa from Princeton in 1968. A knee injury, coupled with surgery, kept him from athletics his first two years, but he played rugby as a junior and senior. He graduated from Yale Law School in 1971. He is a graduate of Mercersburg (PA) Academy, where he was student body president and captain of the football, basketball and baseball teams.

He serves on boards for the Greater Baltimore Committee, Kennedy Krieger Institute, Maryland Science Center, Baltimore Community Foundation and Bert Bell NFL Players Pension Plan. He has served on the boards of trustees for both Princeton and Mercersburg Academy. He continues as chairman of the Ravens All Community Team Foundation.

2010 Programs

Save the Dates

Meeting Date	Program	Venue
2/23	Jay Bryson, Global Economist, Wells Fargo	The Center Club
3/23	Tom Mullen, CEO, Mercy Hospital	The Center Club
4/20	Tom Schoewe, CFO of Wal-Mart	The Center Club
5/18	Gordon Stetz, CFO of McCormick	The Center Club

Members can register themselves and their guests for these events online by going to the meetings and event page of the Baltimore Chapter website by [clicking here](#)

All others must contact Judy Joost, Baltimore Chapter Administrator at baltimore@financialexecutives.org or 973.765.1019 to register

Become Involved!

The accomplishments of the Baltimore Chapter and its value to you, our members, are directly related to your involvement in chapter activities, programs and development. If you are interested in getting more involved or just want to find out more about the chapter, contact the following committee chairs:

SPONSORSHIP COMMITTEE

Carl Kappel

ckappel@etnet.com

CAREER SERVICES

David Costello

dlcostello@comcast.net

PROGRAM COMMITTEE

John E. Hehir

john.hehir@pnc.com

MEMBERSHIP COMMITTEE

Richard Compton

Richard_Compton@jeffersonwells.com

ACADEMIC RELATIONS

Barry Fishel

barry.fishel@gmail.com

News from Headquarters



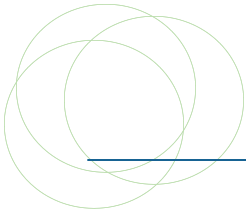
APRIL 26 – 27, 2010

◀ CAESARS PALACE ▶
LAS VEGAS

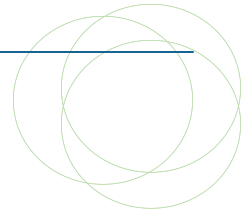
For further information contact Conferences:

PHONE: (973) 765-1000 | FAX: (973) 765-1018

EMAIL: conf@financialexecutives.org



FERF News



FERF PRODUCTS AND SERVICES

FERF initiatives and research topics for fiscal year 2008 include: IFRS implementation, SEC comment letters, information integrity, risk management; executive compensation, and technology issues.

FERF distributes its research through a variety of venues at www.ferf.org including:

- **EXECUTIVE REPORTS** – In depth reports including executive summaries;
- **ISSUE ALERTS and TOPICAL ALERTS**– Periodic electronic downloads;
- **FE MAGAZINE ARTICLES** – Monthly articles in FE Magazine;
- **FELIX** – Financial Executives List Exchange for global companies is a moderated, e-mail based discussion forum that allows FEI members to communicate with and learn from their peers;
- **ASK FERF** – Online resource that answers specific accounting or business questions;
- **THE KNOWLEDGE CENTER** – FERF’s virtual library of all archived articles to FE Magazine, FELIX as well as highlights from ASK FERF;
- **RESEARCH FORUM** – Quarterly insert in FE Magazine with news on *What’s New in Research, Academic Corner, and Corporate Sponsor Spotlight*;
- **FERF’s ON-LINE BOOKSTORE** – Over 80 titles available, and;
- **FERF PROS** - Subscription program that provides access to high-quality, professional distance learning education programs with 240 hours of content.

FERF Pros

FERF Pros, offers FEI members access to unlimited CPE credits via distance learning. FERG Pros enables you to access high-quality, innovative professional distance learning education programs with 240 hours of content. FERG Pros offers a wide selection of topics and themes delivered via the Internet to help individuals meet their CPE requirements.

[CLICK HERE TO ACCESS FERF PROS NOW](#)

FELIX

FELIX is a moderated, e-mail based discussion forum that allows FEI members to communicate with and learn from their peers. FELIX stands for Financial Executives List Exchange. A wide range of financial management, risk management, and management accounting topics are covered. This is an excellent reference tool for CFOs and other financial management executives.

[CLICK HERE TO ACCESS FELIX NOW](#)

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**We express grateful acknowledgement to
our strategic partners**



STEPHEN JAMES
ASSOCIATES

**FOR MORE INFORMATION ON OUR STRATEGIC PARTNERS VISIT
[HTTP://BALTIMORE.FINANCIALEXECUTIVES.ORG](http://BALTIMORE.FINANCIALEXECUTIVES.ORG)
CLICK ON CHAPTER SPONSORS**