

CHAPTER LEADERS

President	Mr. Michael Moulton, North America Director of Finance ALK-Abello
Executive VP (president-elect)	Mr. Mathew King, CFO Premier Family Physicians
VP Membership	Mr. Gary Chetzron, Independent Finance Business Consultant
VP Programs	Mr. Mathew King, CFO Premier Family Physicians
VP Communications (Secretary)	Mr. Zac Fellbaum, CFO/COO Nulo Pet Foods
VP Finance (Treasurer)	Mr. Derek Pennant-Jones, Director of Finance Celling Biosciences
VP Career Services	Mr. Nick Dawe, Treasury Director Hanger, Inc.
VP Sponsorships	Mr. Lewis Rhoden, President & CEO Techline
Immediate Past President	Mr. Dean Dresser, CFO Jimmy Evans Company
Directors at Large	Ms. Robin Campana, CFO Bulldog Solutions Mr. Dean Dresser, CFO Jimmy Evans Company Ms. Jackie Lyons, Consultant RGP Mr. David Mehok, CFO Epicor Software Mr. Kit Mellem, CFO BuildASign Mr. Don Neville, Chairman/CEO TerraHydroChem, Inc.
Chapter Administrator	Ms. Jenny Garcia, FEI Austin Chapter P.O. Box 5128 Austin, Texas 78763 feiaustin@gmail.com (512) 587-6972

OUR PLATINUM PARTNERS



OUR GOLD PARTNERS



THANK YOU!



BREAKFAST MEETING Middle Market M&A Trends

JOHN BIGGS (Introduction)
Managing Director,
Focus Strategies Investment Banking

LARRY HESTER (Moderator)
Managing Director,
Focus Strategies Investment Banking

JON RAUSCH (Panelist)
Partner, *Holtzman Partners*

JACK SELMAN (Panelist)
President, *Selman Munson & Lerner, P.C.*

GARY VALDEZ (Panelist)
President,
Focus Strategies Investment Banking

Austin Country Club
Tuesday, June 19, 2018

UPCOMING EVENTS

SAVE-THE-DATE

July 26, 2018

**Members and Sponsors
Happy Hour
(St. Genevieve) - Domain**

August 21, 2018

**Mason Arnold
Founder & CEO,
Cece's Veggie Noodle Co.
(Austin Country Club)**

September 18, 2018

**Jeff Schermerhorn,
FINEX Cyber/E&O West Reg. Leader,
Willis Towers Watson
(Austin Country Club)**

John Biggs joined Focus Strategies in 2015. He has more than 20 years of experience in both investment banking and operational management with Deloitte, GE Oil & Gas, Dresser, Inc, and Mitsubishi Caterpillar. For most of his career, John worked in investment banking and corporate development leading, advising or participating in more than \$6B worth of transactions ranging in size from \$1MM to \$2B. John earned a BA in Economics and Managerial Studies from Rice University and an MBA from The University of Texas at Austin. John holds Series 62, 63 and 79 securities licenses.



John Biggs,
Managing Director,
Focus Strategies Investment Banking

MEET OUR SPEAKERS

Larry Hester joined Focus Strategies in 2009 after 30 years of progressive experience with three Fortune 500 companies: Emerson Electric Corporation, Teledyne Technologies, Inc. and Halliburton Company. He led Mergers & Acquisitions and Strategic Planning during the past 10 years for Emerson Process Systems & Solutions, contributing to segment sales growth to over \$6B in 2008. Larry has been active in ISA, ASME, and SPE. Larry earned a BS in Mechanical Engineering from The University of Texas at Austin with a focus on Energy Systems, and an MBA from Oklahoma City University with honors. Larry holds Series 62, 63 and 79 securities licenses.



Larry Hester,
Managing Director,
Focus Strategies Investment Banking

Jon Rausch joined Holtzman Partners in 2017, where he brought more than 20 years of tax experience in areas including federal and state tax consulting and compliance, income tax provision, and tax planning. Prior to joining Holtzman, Jon served as managing partner of Montgomery Coscia Greulich's Austin office and as a partner at Grant Thornton, where he led eight offices that encompassed that firm's Central Region Tax Consulting Group. Prior to joining Grant Thornton, Jon served as a director with PwC for eight years, leading that firm's Federal Income Tax Consulting groups in the Houston, New York and St. Louis areas. He began his career with Arthur Andersen in St. Louis, and earned a B.S. in



Jon Rausch,
Partner, *Holtzman Partners*

MEET OUR SPEAKERS

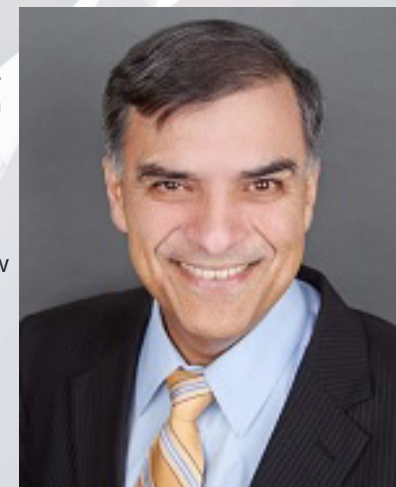
accounting and an M.A. in accounting from the University of Missouri-Columbia. He is a CPA in the states of Missouri and Texas.

Jack Selman represents small- and medium-sized businesses in their sale and capital raising needs. He has over 30 years of experience representing a variety of clients, including those in the manufacturing, oilfield, banking, service, healthcare, advertising and technology industries. He is the founder and president of the law firm of Selman Munson & Lerner. Jack holds a J.D. from the University of Texas School of Law, and also attended the University of Texas for his undergraduate work, where he received a Bachelors of Science.



Jack Selman,
President, *Selman Munson & Lerner*

Gary Valdez founded Focus Strategies, LLC, in 1999 after 24 years in a highly successful banking career. Gary began his career in 1975 with Texas Commerce Bank. After managing the Metropolitan Banking Group, he became a founding shareholder and President/CEO for Cattlemen's State Bank in 1986. During his tenure at Cattlemen's, assets grew from \$2MM to \$110MM in nine years. Later, upon Cattlemen's acquisition, Gary assumed the position of president at Norwest Bank/Wells Fargo and Managing Officer for the Austin Region Business Banking Group until forming Focus Strategies. Gary earned a BBA from Texas Lutheran College.



Gary Valdez,
President,
Focus Strategies Investment Banking